

Data: Asset or Liability?



# Az adatintegráció értéke nagyvállalatok számára

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Üzletfejlesztési igazgató

Areus Infokommunikációs Zrt.

# Delivering Business Value from Data

Improve Decisions

Modernize Business

Improve Efficiency & Reduce Costs

Mergers Acquisitions & Divestitures

Acquire & Retain Customers

Outsource Non-core Functions

Governance Risk Compliance

Increase Partner Network Efficiency

Increase Business Agility

Increase Value of Data

Timely

Actionable

Accessible

Relevant

Holistic

Secure

Trustworthy

Authoritative



Business Costs

Labor Costs

Software Costs

Hardware Costs

Storage Costs

Lower Cost of Data



Transactions



Desktops



On-Premise













Cloud



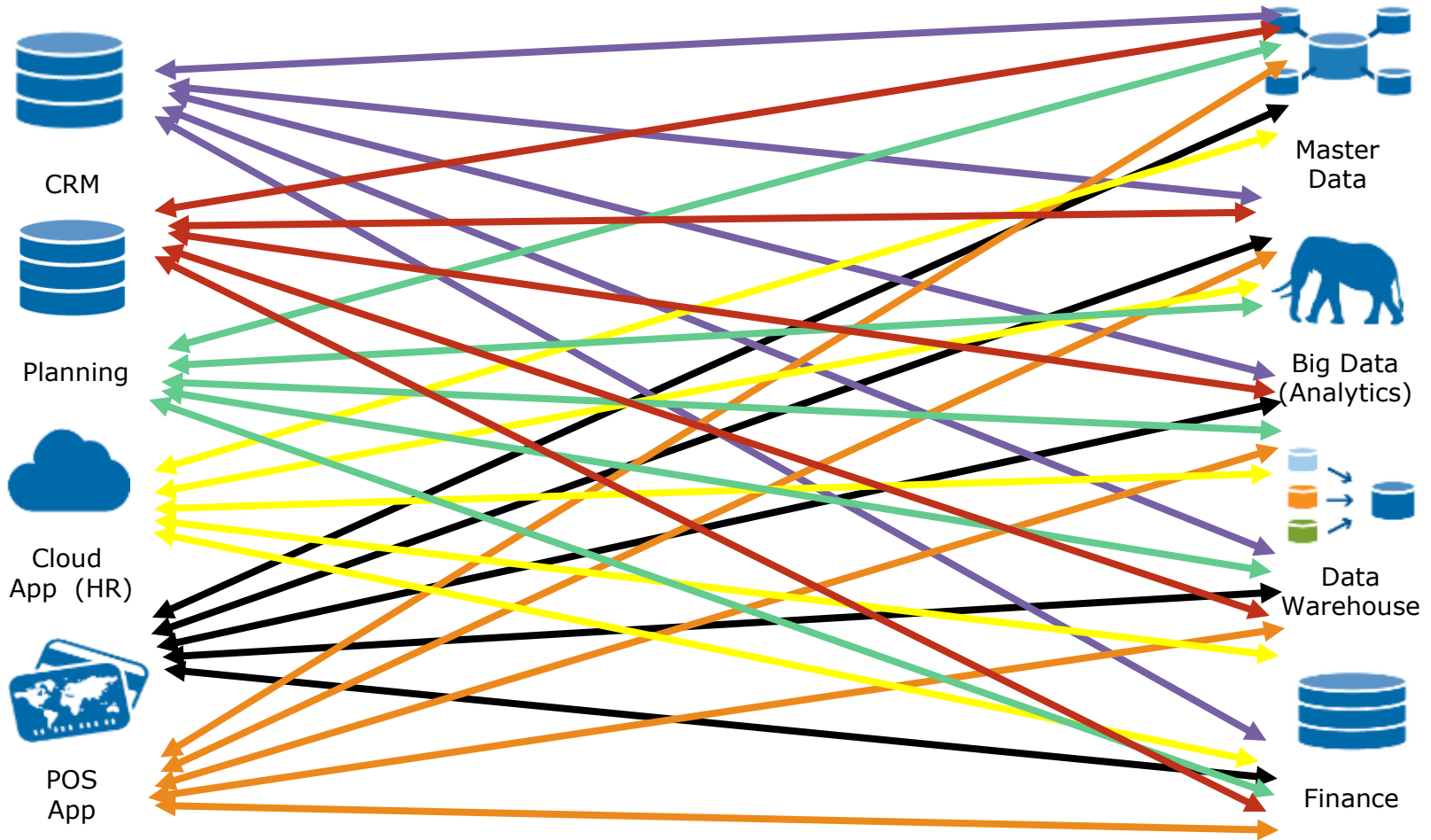
Mobile



# Value of Data begins with Access!

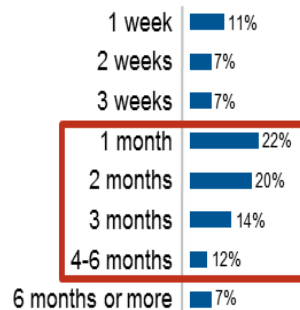
<p><b>Messaging, and Web Services</b></p> 	<p><b>WebSphere MQ</b>  <b>JMS</b>  <b>MSMQ</b>  <b>SAP NetWeaver XI</b></p> <p><b>Web Services</b>  <b>TIBCO</b>  <b>webMethods</b></p>	<p><b>JD Edwards</b>  <b>Lotus Notes</b>  <b>Oracle E-Business</b>  <b>PeopleSoft</b></p> <p><b>SAP NetWeaver</b>  <b>SAP NetWeaver BW</b>  <b>SAS</b>  <b>Siebel</b></p>	<p><b>Packaged Applications</b></p> 
<p><b>Relational and Flat Files</b></p> 	<p><b>Oracle</b>  <b>DB2 UDB</b>  <b>DB2/400</b>  <b>SQL Server</b>  <b>Sybase</b></p> <p><b>Informix</b>  <b>Teradata</b>  <b>Netezza</b>  <b>ODBC</b>  <b>JDBC</b></p>	<p><b>Salesforce CRM</b>  <b>Force.com</b>  <b>RightNow</b>  <b>NetSuite</b></p> <p><b>ADP</b>  <b>Hewitt</b>  <b>SAP By Design</b>  <b>Oracle OnDemand</b>  <b>MS Dynamics</b></p>	<p><b>SaaS/BPO</b></p> 
<p><b>Mainframe and Midrange</b></p> 	<p><b>ADABAS</b>  <b>Datacom</b>  <b>DB2</b>  <b>IDMS</b>  <b>IMS</b></p> <p><b>VSAM</b>  <b>C-ISAM</b>  <b>Binary Flat Files</b>  <b>Tape Formats...</b></p>	<p><b>EDI-X12</b>  <b>EDI-Fact</b>  <b>RosettaNet</b>  <b>HL7</b>  <b>HIPAA</b></p> <p><b>AST</b>  <b>FIX</b>  <b>Cargo IMP</b>  <b>MVR</b></p>	<p><b>Industry Standards</b></p> 
<p><b>Unstructured Data and Files</b></p> 	<p><b>Word, Excel</b>  <b>PDF</b>  <b>StarOffice</b>  <b>WordPerfect</b>  <b>Email (POP, IMPA)</b>  <b>HTTP</b></p> <p><b>Flat files</b>  <b>ASCII reports</b>  <b>HTML</b>  <b>RPG</b>  <b>ANSI</b>  <b>LDAP</b></p>	<p><b>XML</b>  <b>LegalXML</b>  <b>IFX</b>  <b>cXML</b></p> <p><b>ebXML</b>  <b>HL7 v3.0</b>  <b>ACORD (AL3, XML)</b></p>	<p><b>XML Standards</b></p> 
<p><b>MPP Appliances</b></p> 	<p><b>EMC/Greenplum</b>  <b>Vertica</b>  <b>MapR</b></p> <p><b>AsterData</b>  <b>Hadoop:</b>  <b>HDFS, Hive</b>  <b>SAP HANA</b></p>	<p><b>Facebook</b>  <b>Twitter</b>  <b>Bloomberg</b></p> <p><b>LinkedIn</b>  <b>Thomson Reuters</b></p>	<p><b>Social Media</b></p> 

# The Problem: „Integration hairball”



# Already it Takes too Long to Deliver New Critical Data or Reports to the Business...

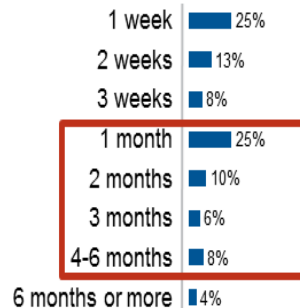
On average, how long does it take to add a new source of data to your data warehouse?



On average, how long does it take to create a complex report or dashboard with about 20 dimensions, 12 measures, and 6 user access roles?



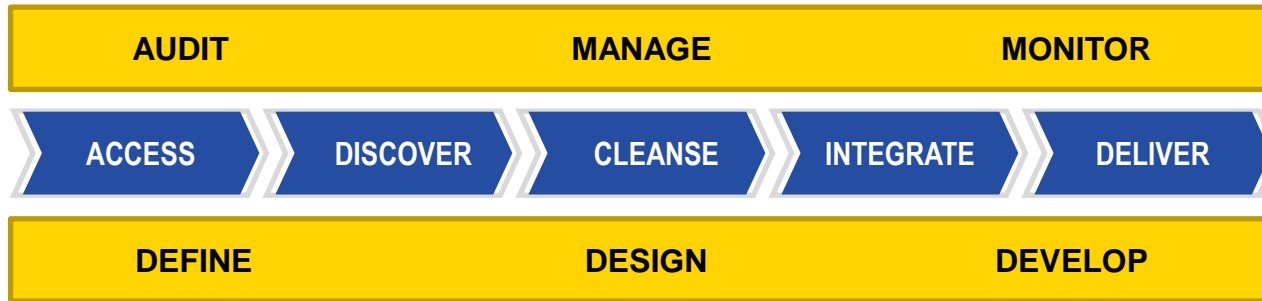
On average, how long does it take to change a hierarchy (e.g. a new way of classifying products or organizing sales regions)?



2011  
TDWI BI BENCHMARK REPORT  
Organizational and Performance Metrics  
for Business Intelligence Teams

# Solution: Enterprise Data Integration

*The right data in the right time in the right way*



*Any Data Source*



- **Universal Data Access**

- **Multi-Modal Data Provisioning**

*Any Latency*



- **Business-IT Collaboration**

- **Cost-Effective Scalability**

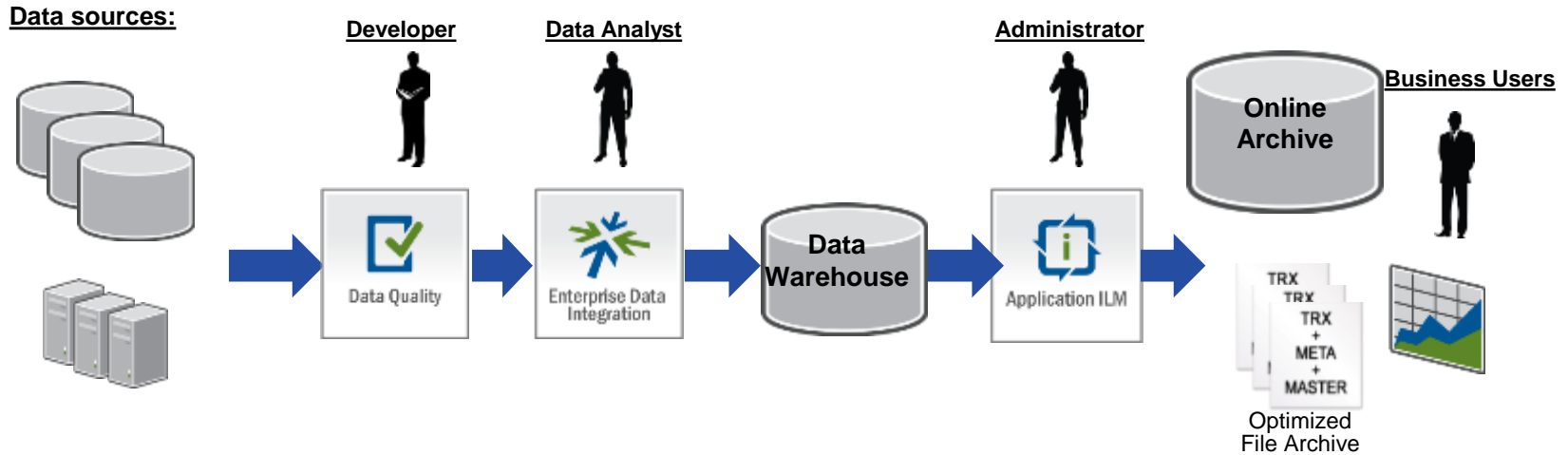
*Any Delivery Mechanism*



# Use Cases

# Data Warehouse

## Optimize Data Warehouse Infrastructure & Reduce Cost

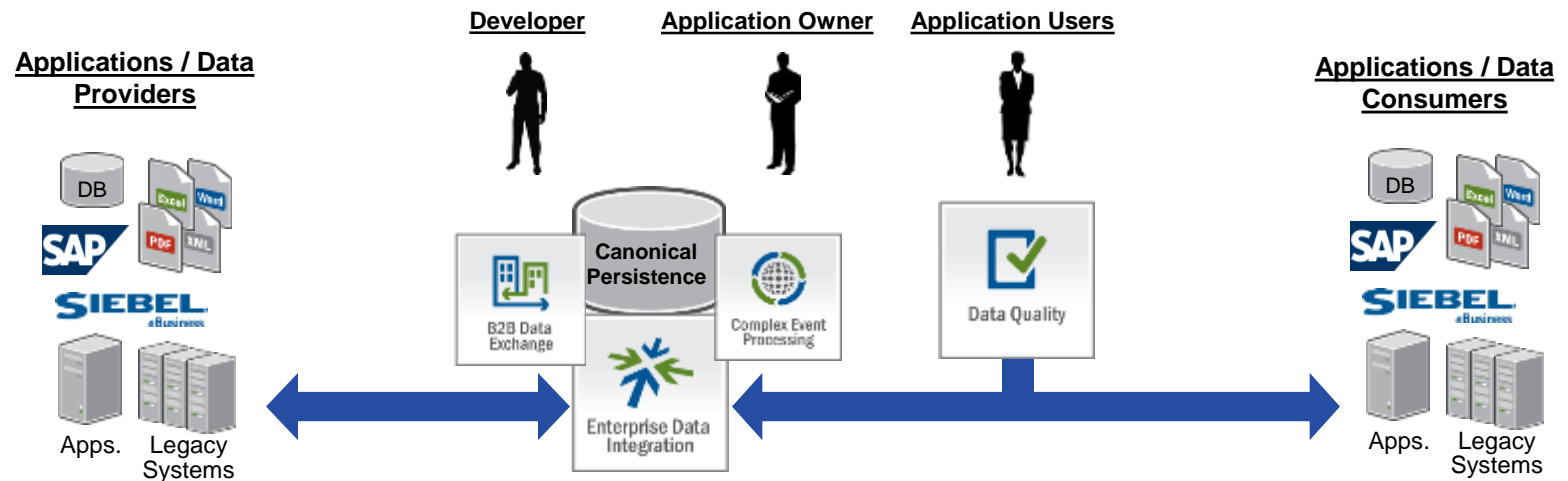


- Data warehouse backups taking too long and cutting into operational hours
- Escalating storage and data warehouse license cost



# Enterprise Data Integration for Applications

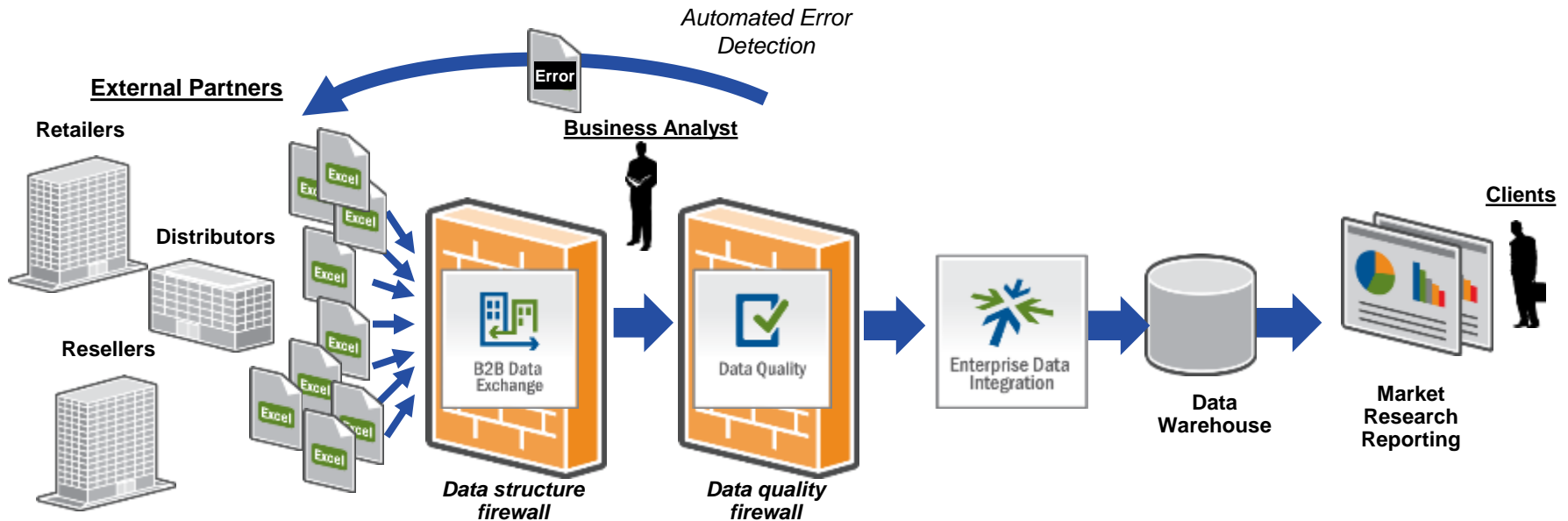
## *Integration Agility for Better Business Efficiency*



- No consistent approach to data integration between applications
- No traceability, auditability of information flowing between systems
- No quality control over information, leading to corrupted business processes
- Constant application adds or changes making maintenance a nightmare

# Operational Efficiency

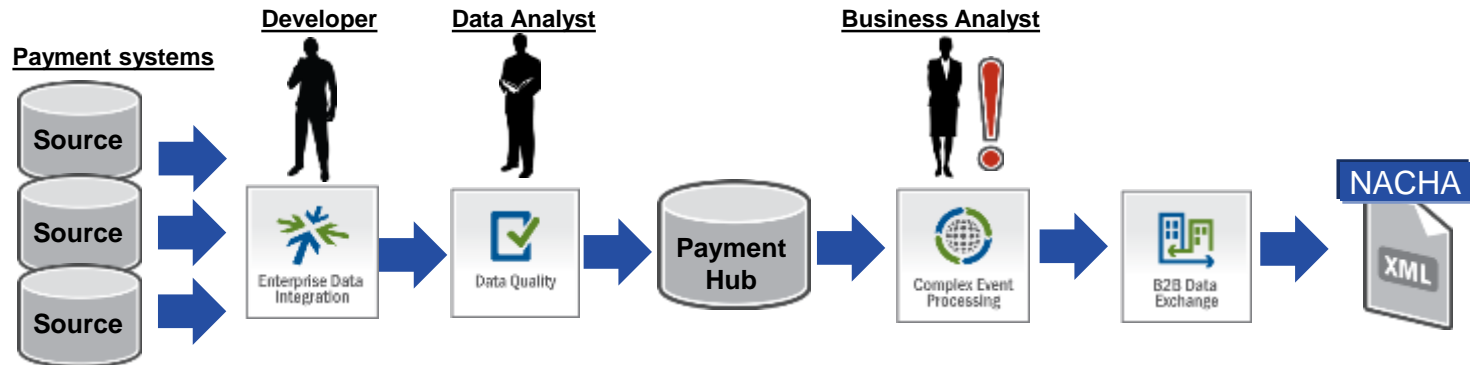
## Trading Partner Network



- Aggregate point-of-sale information from thousands of retailers, resellers, and distributors
- Handle more than 300 Excel file formats which frequent changes
- Decrease time-consuming manual efforts to reconcile data from suppliers
- Reduce high error rates

# Business Process Automation

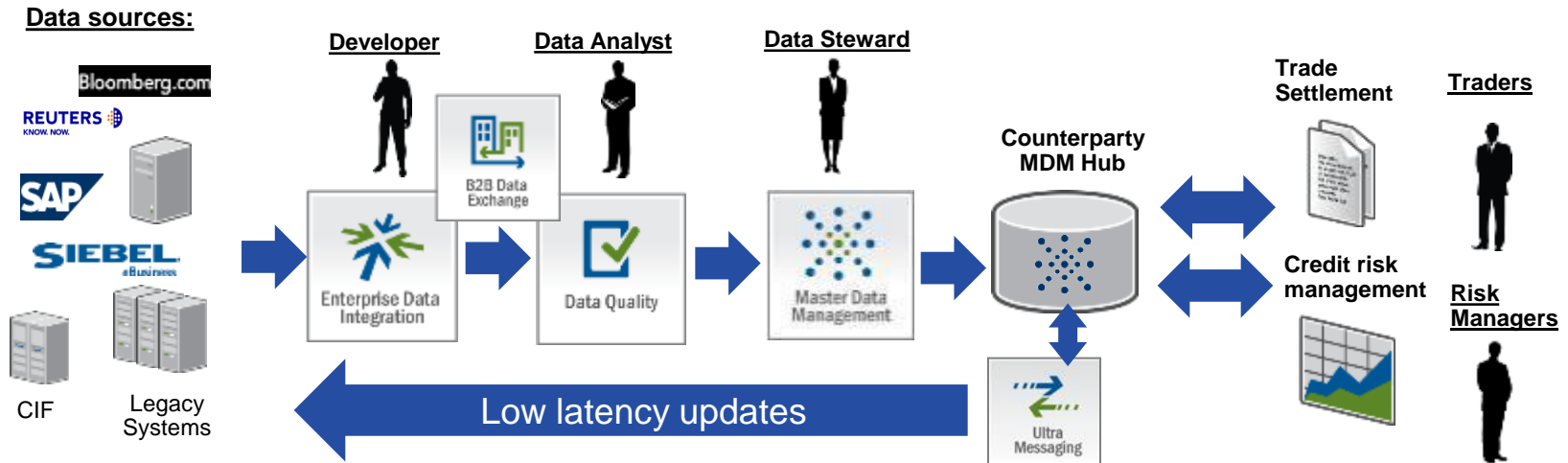
## *Automated Payment Processing*



- Access payment data from multiple transaction systems in real time
- Ensure high quality payment data
- Automate exception handling
- Deliver accurate NACHA files to Federal Reserve for payment settling

# Enterprise Risk and Compliance

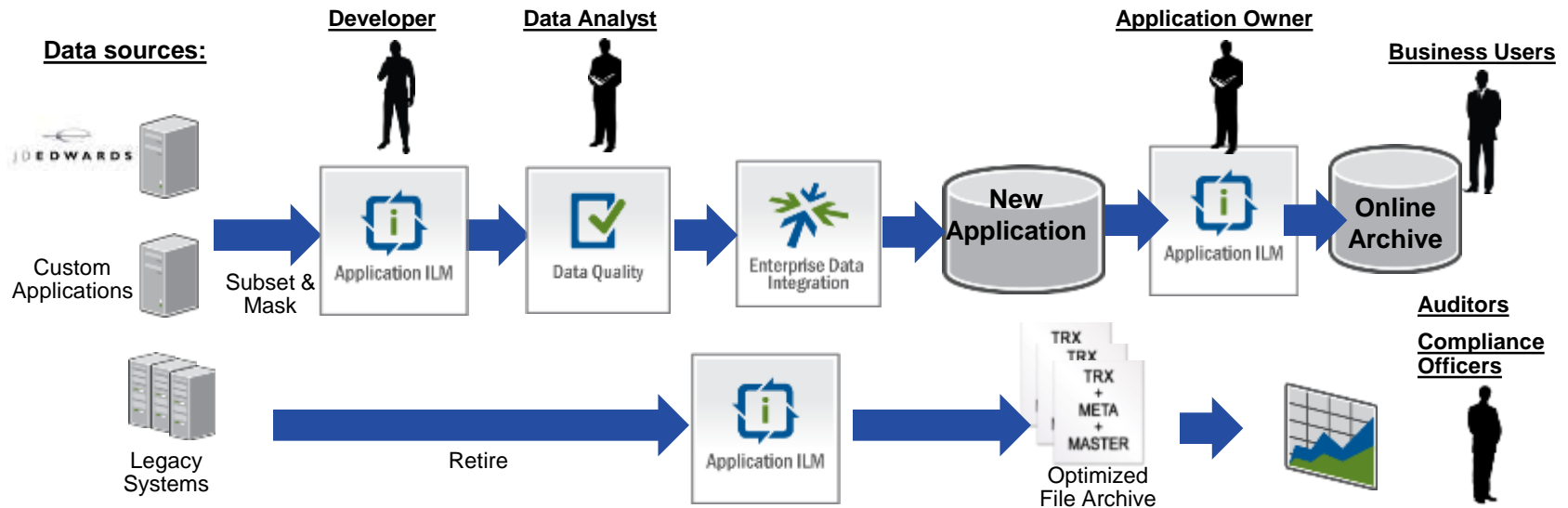
## Multi-domain MDM Counterparty Risk Management



- Access counterparty data from disparate systems
- Reconcile external 3rd party data
- Ensure high quality data
- Manage trusted counterparty master data
- Synchronize master data in real-time

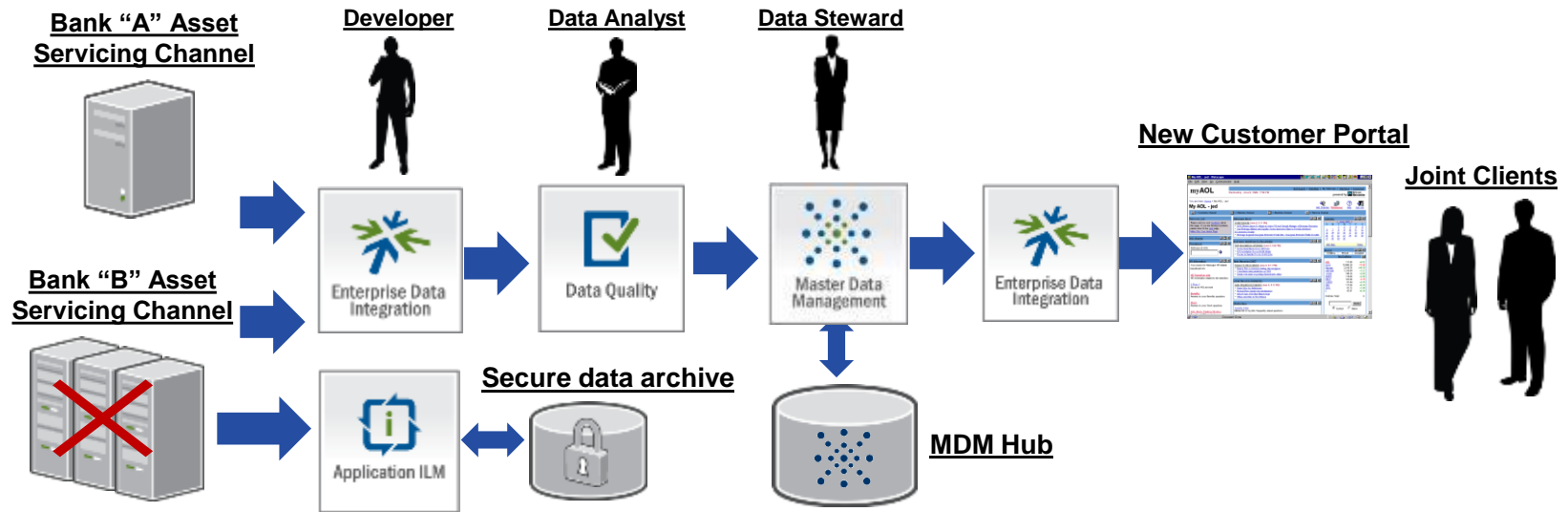
# Application Data Migration and Retirement

## *Retire Legacy Application & Optimize New Application*



- Custom Bill Pay application is growing very rapidly at a rate of 1 TB/month
- Meeting application SLA
- Slow response time for 10 million customers
- Keeping legacy application operational is a significant portion of IT budget

# Post Merger Integration



- Integrate data in real time for single common asset servicing portal
- Ensure high quality data
- Create 360 degree view of combined customer base
- Retire redundant apps

# The Informatica Platform

Enabling the Data-Driven Enterprise



# Informatica Platform - Proven Technology Leadership

## Gartner



### Enterprise Data Integration

## Gartner



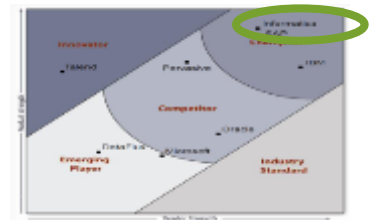
### Data Quality

## Gartner



### Master Data Management

## INFO~TECH research group



### Cloud Data Integration

#### ULTRA MESSAGING



#### COMPLEX EVENT PROCESSING



#### B2B DATA EXCHANGE



#### CLOUD DATA INTEGRATION



#### ENTERPRISE DATA INTEGRATION



#### APPLICATION ILM



#### DATA QUALITY



#### MASTER DATA MANAGEMENT



### Application ILM

## Gartner



### B2B Data Exchange

Informatica supports the requirements of cross-organizational data exchange, so users apply familiar & trusted data integration tools and techniques to the growing practice of B2B data integration.



### Complex Event Processing

Informatica received high praise for its services from customers. For deployments involving systems monitoring use cases, Informatica offers a five-day stand-up of RulePoint.



### Ultra Messaging

In spite of the new entrants, Informatica remains the market leader in this highly demanding part of the messaging market.

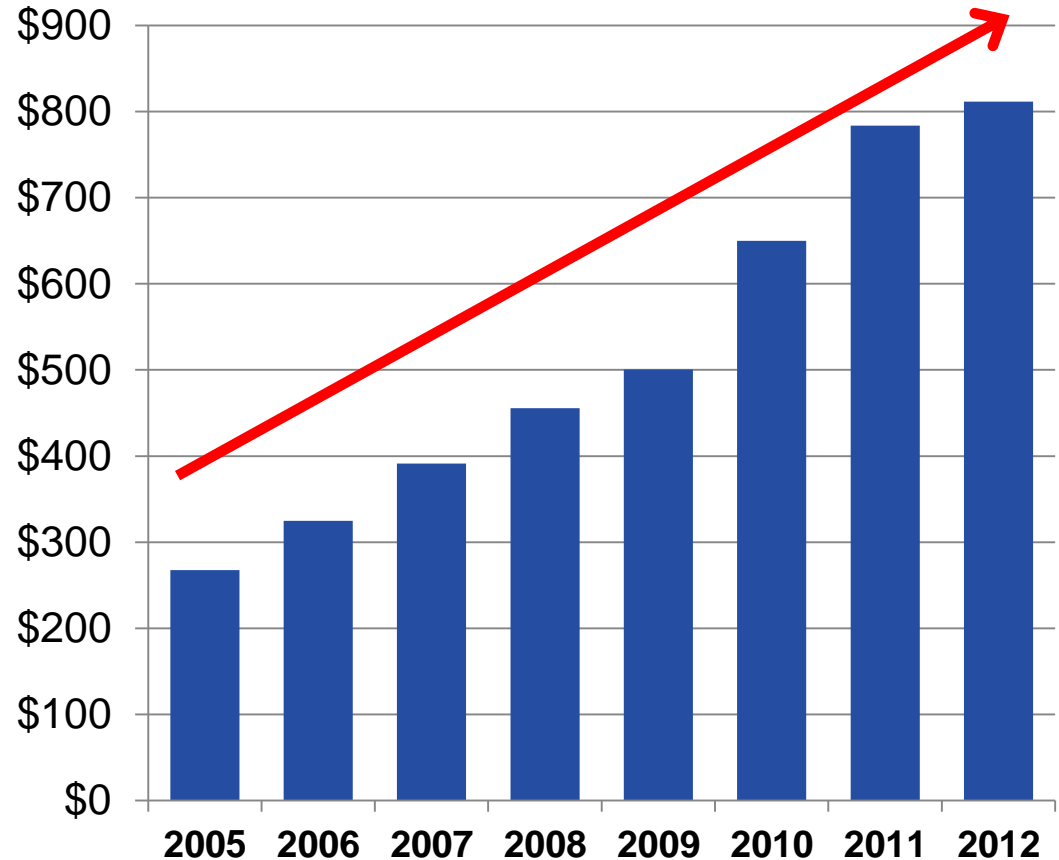




# Informatica

## *The #1 Independent Leader in Data Integration*

- **Founded:** 1993
- **2012 Revenue:** \$811.6 million
- **7-year Annual CAGR:** 17% per year
- **Employees:** 2,810+
- **Partners:** 450+
  - Major SI, ISV, OEM and On-Demand Leaders
- **Customers:** Over 5,000
  - Customers in 82 Countries
  - Direct Presence in 28 Countries
  - # 1 in Customer Loyalty Rankings (7 Years in a Row)



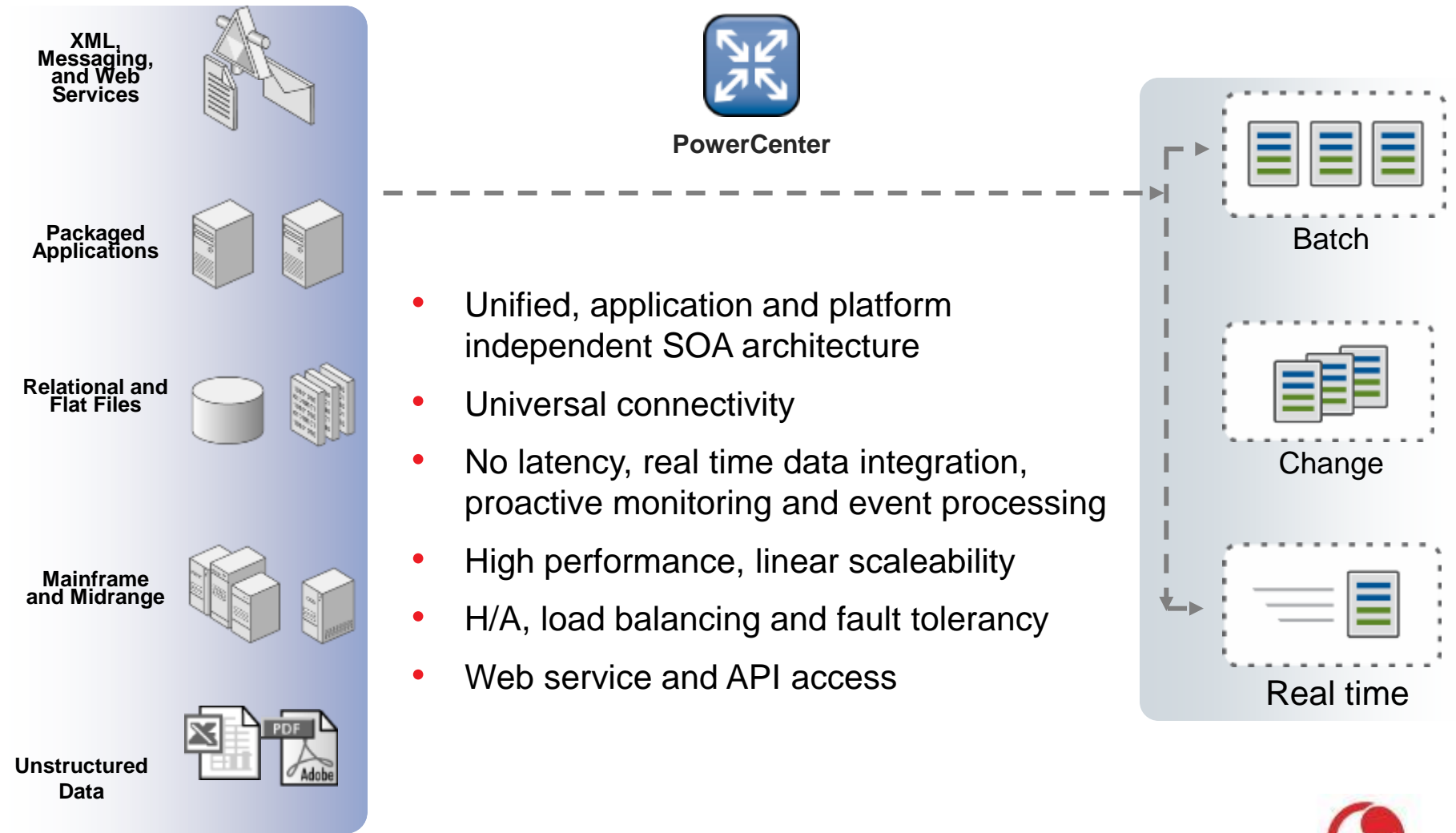
# Informatica PowerCenter

## *Consistent Enterprise Data Integration Approach*

- A single and centralized solution that can manage all data integration needs
  - Any format, Any size, Any Latency, Any Protocol
- Repeatable, Reliable, Scalable, Controllable
- Visibility, auditability, and governance of your data integration processes
  
- Stop the most costly integration spending and focus on business value



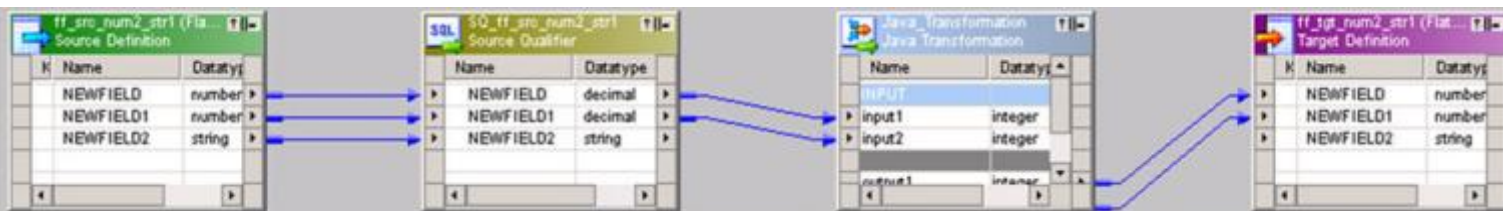
# Informatica PowerCenter



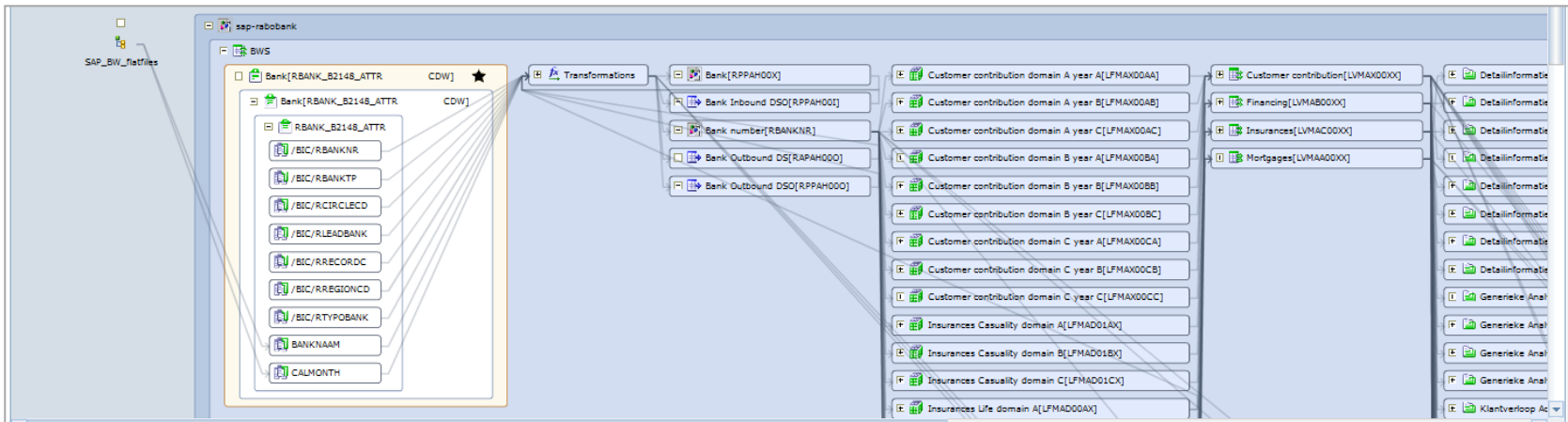
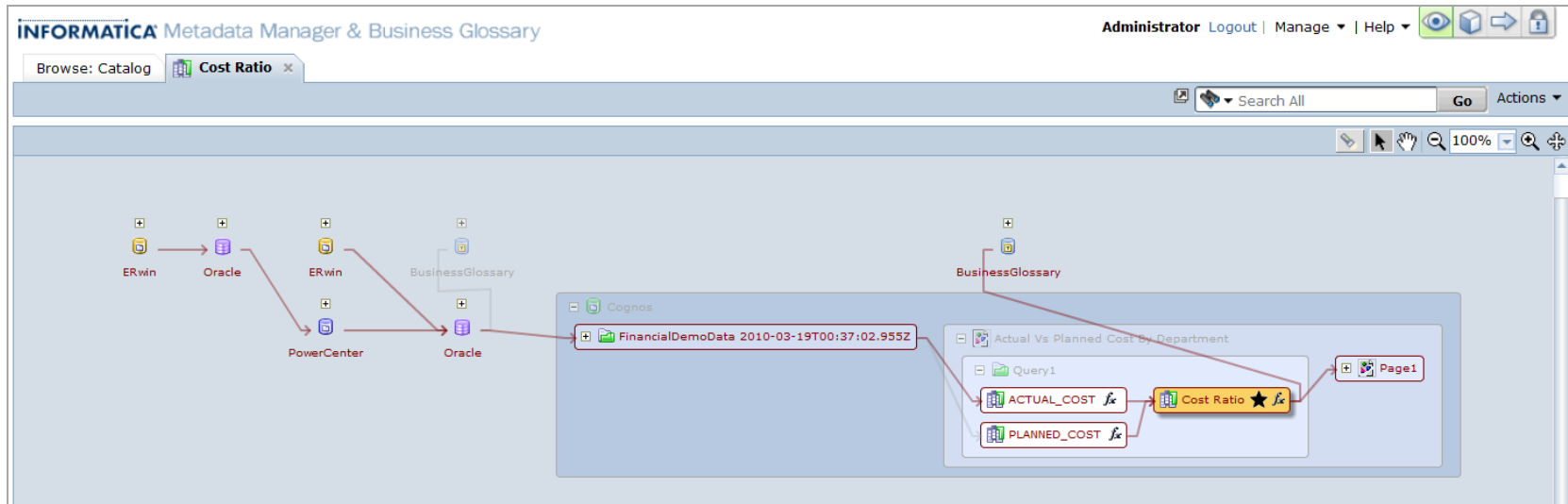
- Unified, application and platform independent SOA architecture
- Universal connectivity
- No latency, real time data integration, proactive monitoring and event processing
- High performance, linear scalability
- H/A, load balancing and fault tolerancy
- Web service and API access

# PowerCenter GUI

The screenshot displays the Informatica PowerCenter Designer interface. The title bar reads "Informatica PowerCenter Designer - [Mapping Designer - MappingLab - [Workshop]]". The menu bar includes Repository, Edit, View, Tools, Layout, Versioning, Mappings, Transformation, Window, and Help. The toolbar contains various icons for file operations and data processing. The left pane shows a tree view of "Repositories" with "MappingLab" expanded to show "Sources" (FlatFile, TRANSACTIONS, source) and "Targets" (Cubes, Dimensions, Transformations, Mapplets, Mappings, User-Defined Functions). The main "Mapping Designer" pane shows a workflow: "TRANSACTIONS (Flat File)" and "CUSTOMERS (Oracle)" feed into "SQ\_TRANSACTIONS" and "SQ\_CUSTOMERS" respectively. These feed into a join transformation "join\_many\_to\_one", which then feeds into a filter transformation "flt\_check\_customer\_name". The final output is split into two targets: "CUSTOMER\_NAME (Oracle)" and "GOOD\_CUSTOMERS TG (Oracle)".



# PowerCenter: Data Visualisation



# Optimisation possibilities

- Linear scalability, 64 bit architecture
- Heterogeneous Grid + Load balancing
- Dynamic memory allocation
- Pushdown Optimization (EL-T)
- Dynamic partitioning
- Multiple data loading methods:

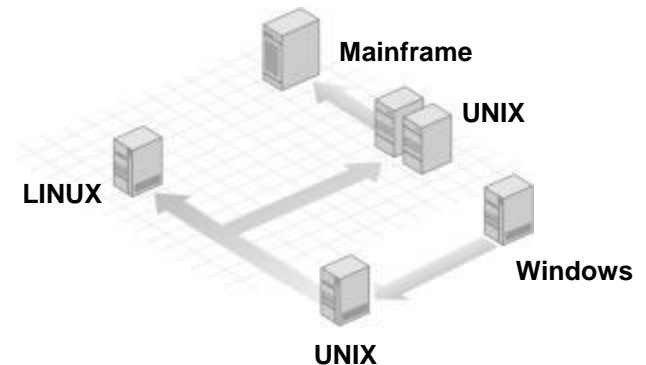
- Batch



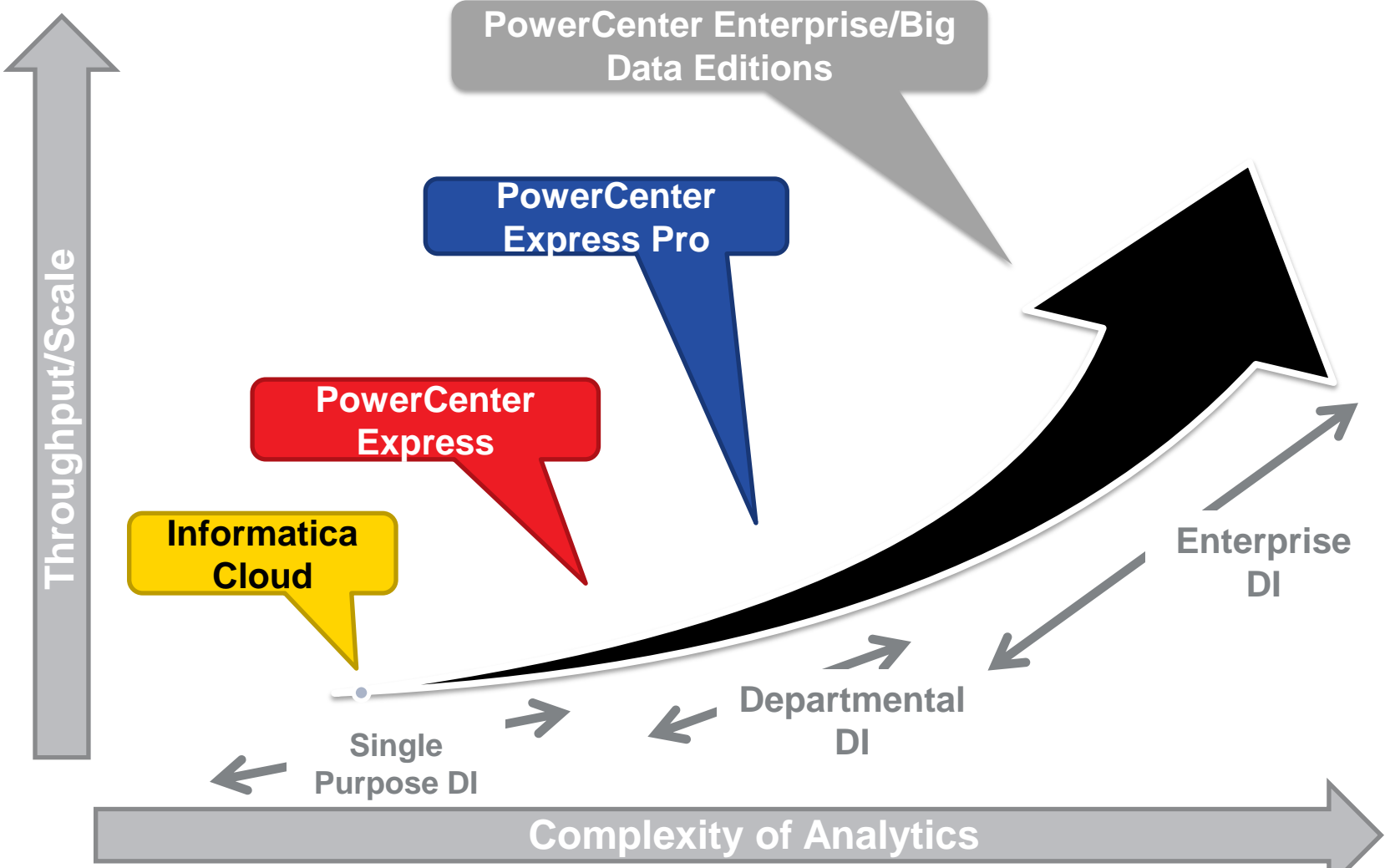
- Change Data

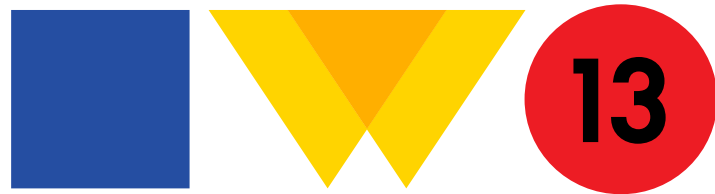


- Real-Time



# PowerCenter Continuum



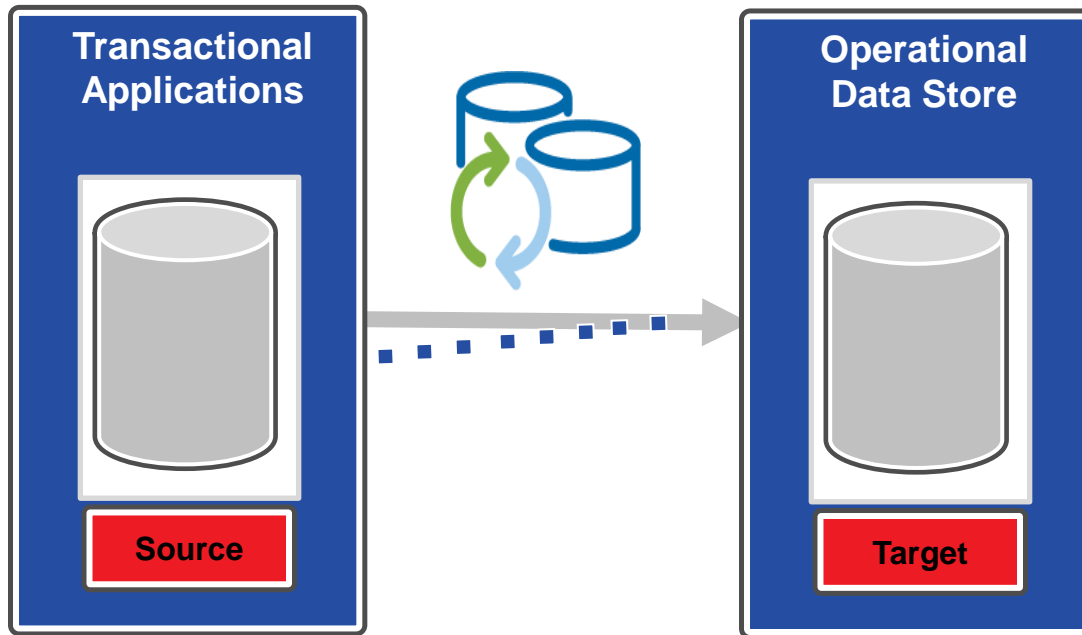


InformaticaWorld 2013

## New solutions in Data Integration



# Traditional delivery: data replication



ORACLE®

Microsoft®  
SQL Server

IBM DB2

SYBASE®

NETEZZA

VERTICA  
An HP Company

Greenplum

TERADATA  
Picking Intelligence

ORACLE®

Microsoft®  
SQL Server

IBM DB2

SYBASE®

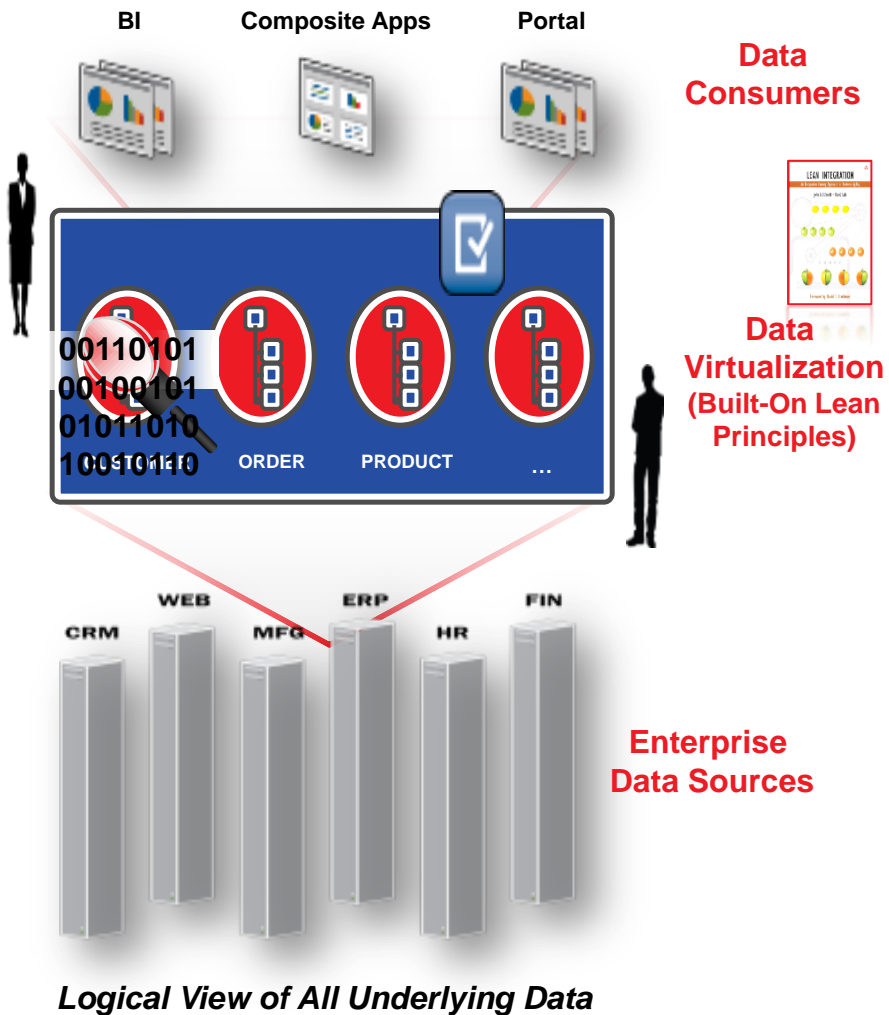
hadoop

MySQL

PostgreSQL

JMS

# Data Virtualization



**CREATE A COMMON ACCESS LAYER ACROSS DATA SOURCES**

**QUICKLY & DIRECTLY ACCESS DATA WITHOUT MOVEMENT**

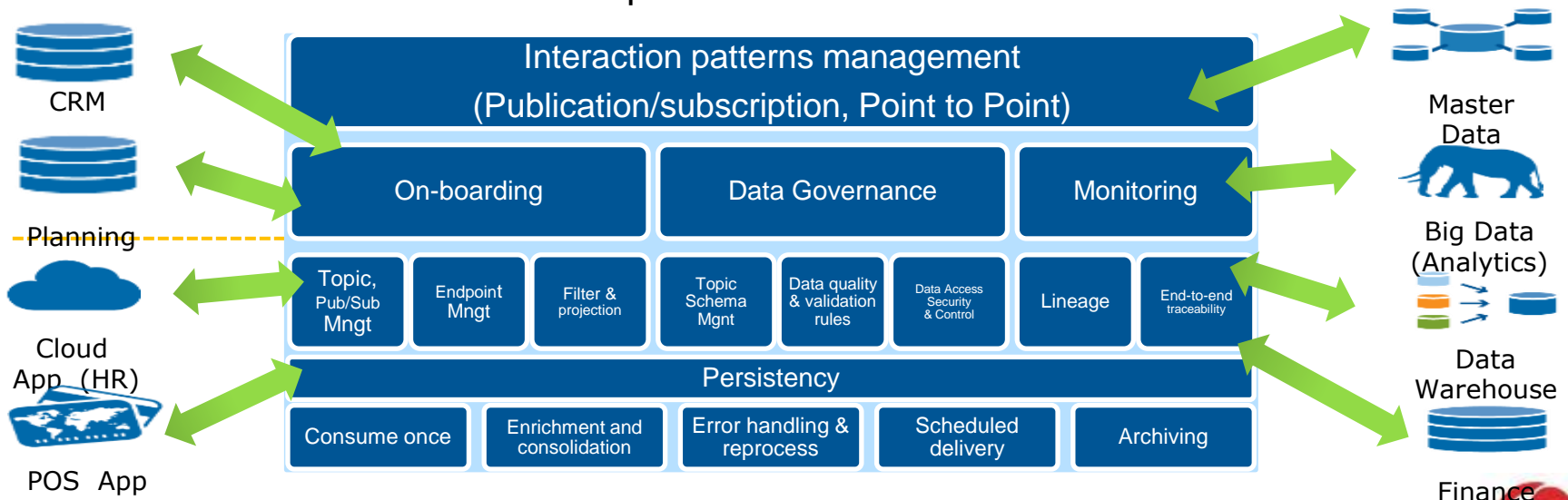
**PROFILE AND CLEANSE DATA SO IT CAN BE READILY TRUSTED**

**DELIVER REUSABLE DATA SERVICES TO CONSUMERS**

# Data Integration Hub

## Decoupling source of data from its targets:

- Data analyst can self subscribe to data
- Subscriber can receive data in multiple formats and manners
  - Real-time, Batch, Delta, Transformed
- Publish data once
- Map data using an automated ETL by multiple variables
  - Subscribes, Topics, Users
- User Interface is for non-developers



# AREUS Infokommunikációs Zrt

## A nagyvállalati adatvagyon-kezelés specialistája



# Areus - Partnerek

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EMC<sup>2</sup>

 Symantec

IBM

• • • • •  
**informatica**

vmware



CISCO

ORACLE

  
areus  
more in one

**Köszönöm a figyelmet!**